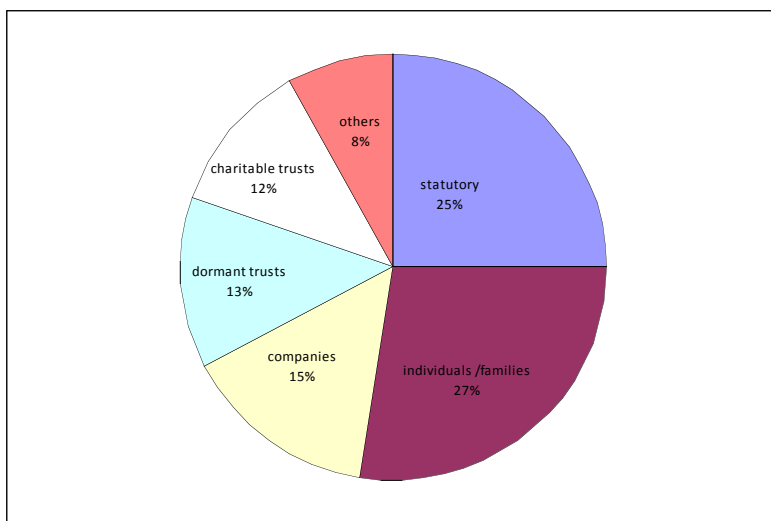


## Headline figures 2009-10

- Total endowment stood at **£224.5 million** at March 2010, an increase of 48% on the previous year (£151m).
- The network now supports **23,400 donors** (up 32%), of whom 2,456 (up 39%) are major donors.
- 649 new funds were set up in the year, up 50% on the previous year and almost 100% up on two years ago. The value of this new giving was **£37 million** and the average fund size £50,000.
- Grants were made to the value of **£74 million** in 2009-10, compared with £56 million the previous year, an increase of 32%. Across the network, over **26,000 grants** were made.
- **45% of grants made from private sector**, compared with 40% in 2008-09.

### Sources of new funds 2009-10 (by value)



This chart shows significant changes from last year.

Seventy five per cent of funds by value are from non-statutory sources. The value of funds set up by individuals and families increased from 19% to **27%**, whereas new funds from statutory sources accounted for just **25%** (44% in previous year). Dormant trusts rose from

3% to 13%. Funds from companies, charitable trusts and others were roughly similar to previous year.

## **Fund development**

Events for donors, and trustee and VIP introductions/referrals are reported as being the most successful approach. One to one work. work with professional advisers and the formation of 100 clubs were also successful. The effect of the Grassroots Grants endowment match challenge was strong – both directly and indirectly.

## **Smaller donations**

In 2009-10, foundations received almost £10 million in smaller donations from 21,000 donors, which added to the 2,400 fundholders (major donors) means 23,400 network donors altogether. Comparative figures for 2008-09 were £8.2 million in smaller donations from 16,000 donors, with 1,765 fundholders (ie 17765 in total)

## **Grants**

- Grants made over the last five years total £400 million, and over the last ten years, £541 million
- 47,000 assessments carried out in 2009-10
- Average grant is £2,846
- At least 30 foundations are making strategic grants (defined as multi-year grants, grants of £15,000+ or that support applicants' core costs).

## **People**

The equivalent of 328 fulltime staff are employed. Across the network there are 3465 volunteers (3331 in 2008-09) including 2,049 panel members and 746 trustees. Altogether at least 4,018 people are involved in supporting donors and community foundations.

## **Looking ahead**

Key issues for future are sustainability, competition and the economic climate.